Sphere of InFluence Worksheet

**Email Program Address Book**

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**Cell Phone Address Book**

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**­­­­­­­­­­­­­­­­­­­­­ All Past Clients**

**Holiday Card List**

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**Immediate Family**

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**Extended Family**

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**Current Personal Friends**

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**Previous/Past Personal Friends**

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**Fellow Church Members**

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**Previous Co-Workers, Bosses**

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**Current Neighbors**

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**Past Neighbors from Each Home**

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**Friends from School/College**

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**Past Teachers, Principals, Staff**

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**Social Activities**

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**Toastmasters and Referral Groups**

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**People You Do Business With**

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**Your Children’s Friends’ Parents**

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**Grown Children’s Friends**

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**Volunteer Efforts**

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**Reconcile Friends from Social Media**

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**Friends’ Friends on Social Media**

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**If You Were Getting Married Soon, Who Would You Invite to the Wedding**

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